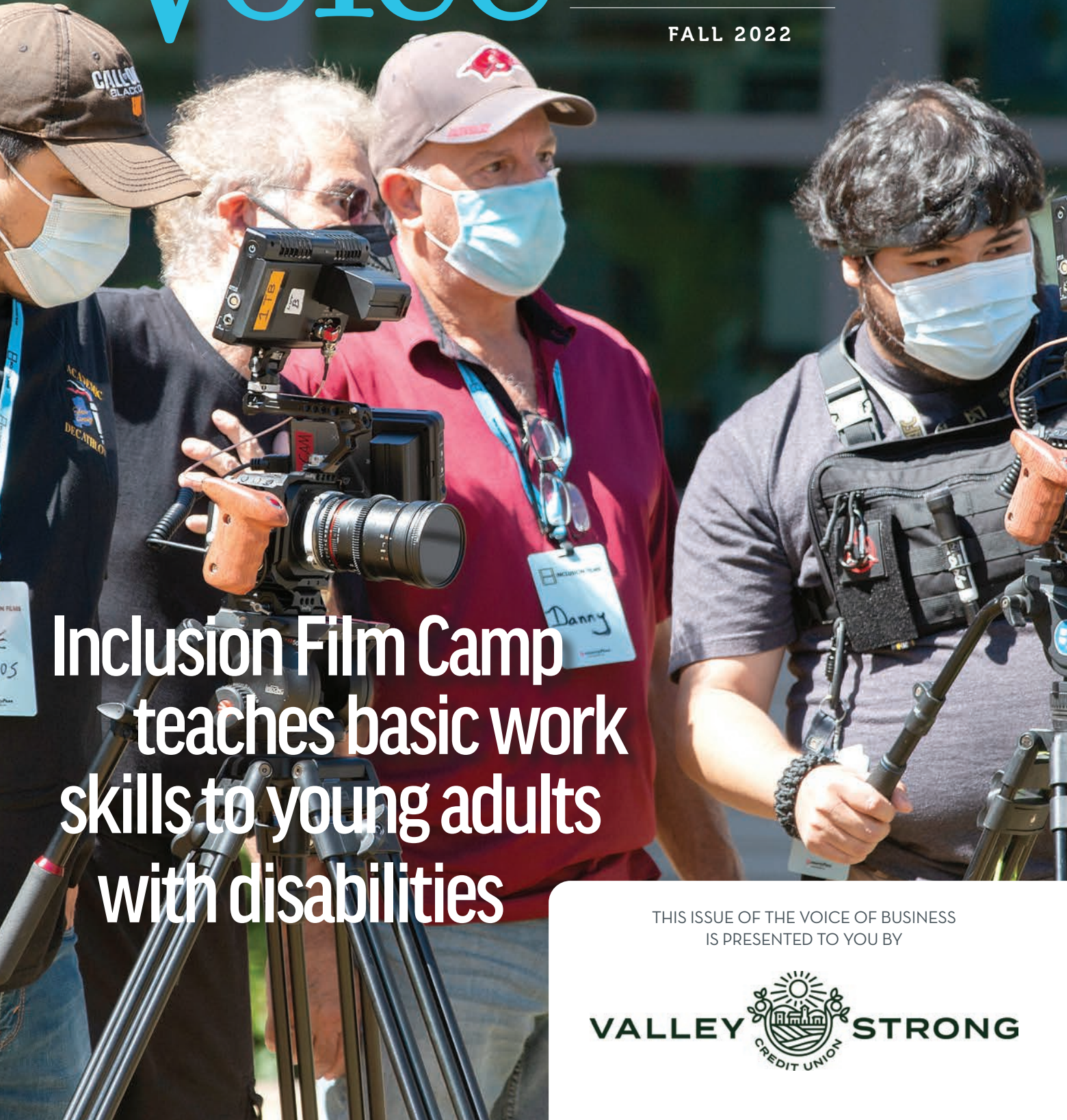


THE **Voice** OF BUSINESS

FAIRFIELD-SUISUN CHAMBER OF COMMERCE

FALL 2022



Inclusion Film Camp teaches basic work skills to young adults with disabilities

THIS ISSUE OF THE VOICE OF BUSINESS
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Trying to create a return on investment for your chamber membership

Here at the Chamber, we have been very active and busy on so many things. We just completed our Buzz Awards in September and hosted our very first Lunch & Learn since the pandemic! It's so exciting to get these things back on the calendar. Myself and our board of directors are working tirelessly to find ways to make your membership with the chamber have more value! I would like to bullet some things that are on the horizon!

Shop Local Website: This is a website that we are set to deploy hopefully by the end of October just in time for the holiday shopping season. This is a very nice and well thought through platform that will allow our Chamber Members to sell goods/products online completely free of charge! Thanks so much to our community sponsor Valley Strong Credit Union, which has a strong desire to help promote small businesses.

Next year we will be hosting our first ever Shred Day where our Chamber Membership will be able to bring confidential and important documents to the Chamber to be destroyed on site completely free of charge!

We have a committee that has just been coordinated to help revamp our current member benefits. Once complete, they will be posted on our website for members to view under our membership benefits page.

We have enhanced our current directory pages and now allow for so

much more, such as posting video slide shows or YouTube videos. I would encourage you to go to our member directly and check out what the Fairfield Police Activities League did, their page came out awesome!

Have an event you want to get out to as many people as possible? You can post as many Member Events as you would like, simply go through your Chamber Master Login and Create the Event. Once approved, it will show up on our "Events Calendar" for the community to see.

Have a very special and important announcement? We also send out a weekly Top 5 email to our entire network including now the NTSBA (North Texas Business Street Association) where we share pertinent and important upcoming information and special announcements.

We Text Now! Are you tired of getting hundreds of emails that prevent you from looking at things you want to see like activities that your Chamber is doing? Well, now if you need to get a hold of the Chamber, or you want to get up-to-date information on important things coming up, you can do it from your mobile device. We now offer these services, so please feel free to sign up by going to our website and be in the know. We are being very mindful not to inundate our membership with the texting service so do not hesitate to give it a try!

We have almost finished the conference room technology and let

me tell you it is amazing; just a few more finishing touches and we will finally be done. As stated in the past, this room has been modified to allow us or anyone else who uses the room to host both in-person and virtual environments at the same time and seamlessly. We still have one sponsorship level available. If you want to take advantage before it is too late, please reach out to me directly at Jared@fairfieldsuisun-chamber.com.

Lastly, every month we put out an email blast called Chamber Member Deals where members are able to provide discounts or offers for goods/or services that goes out to our membership network to just further amplify what our membership offers and how that can benefit other businesses in the community.

In closing, your Chamber Board and myself are really making your ROI a priority and looking for ways to make membership meaningful to you! To do this we also plan to put out a survey for our members to take part in and this information only helps us to better serve you. If you see anything from us coming your way, please take just a few minutes to complete the survey and help us collect the data needed to help all of us be successful.

Without our membership we are nothing, and we truly value each of you and your continued support.

Jared Neumayr

President/CEO, Fairfield-Suisun Chamber of Commerce



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Buzz Awards honor members, celebrate relationships

September was a whirlwind for our Fairfield-Suisun Chamber of Commerce. We participated in the Annual Tomato Festival, The Taste of Suisun Valley and the Buzz Awards all in one weekend.

I want to go on record thanking Jared, your CEO, for successfully executing what he deemed the trifecta weekend. Thank you, Jared, you make our members proud!

The Buzz Awards was an event honoring our members and celebrating renewed relationships. This was my theme when I addressed the guests. This year, it is my goal to provide opportunities to our members to renew relationships and to celebrate the successful navigation of a pandemic. It is because of the local member support that so many weathered the pandemic storm. In the spirit of Hollywood and fun, we were laughing out loud listening to comedian Gina Stahl-Haven. She is a communications professor at the University of San Francisco by day and a truly funny comedian by night.

It is my pleasure to recognize our Fairfield-Suisun Chamber of Commerce sponsors and award winners.

Valley Strong Credit Union and

Village 360 were Lights, Camera, Action Sponsors – Thank you!

Bryan-Braker Funeral Home, PRIDE Industries, Pacific Credit Services, Kaiser Permanente, Travis Credit Union, Pazdel Chiropractic, and La Cabana were Take-One Sponsors – Thank you!

Your member business award winners:

- Fairfield Business of the Year – Village 360

- Suisun Business of the Year – La Cabana

- Non-Profit of the Year – Alzheimer’s Association – Solano Walk to End Alzheimer’s

- Innovation Award – Pazdel Chiropractic

- Community Champion – NorthBay Health

Fantastic individuals were recognized for the following:

- Educator of the Year – Chris Romo

- Citizen of the Year – Sean Quinn

- Outstanding Young Professional – Kia Lutte – Jackson Medical Supply Inc.

- Ambassador of the Year – Donna Ebert – Boisset Collection

Your Fairfield-Suisun Chamber Board of Director, Monte Hoover, also honored Debi Tavey and Melissa

Manry. Both individuals served your Chamber tirelessly and have moved on to other adventures. Melissa made a career shift to the medical administrative field and Debi retired and is working some contract work in between her fabulous travels and rest and relaxation. There were tears, laughter and whole lot of love for these ladies shared during this event.

Following the Buzz fun, your Advocacy Council and Political Action Committee sprung into action to research business-friendly measures and to identify local candidates who support the members of the Fairfield-Suisun Chamber of Commerce.

I encourage you visit our website for event details and how to stay connected with your Fairfield-Suisun Chamber of Commerce, https://www.fairfieldsuisunchamber.com/?utm_source=gmb.

Happy Fall!

Darelyn Pazdel

Chair, Fairfield-Suisun Chamber of Commerce

new chamber members

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One Lake Family Apartments
J&T Towing LLC



Learning fundamental work skills through **INCLUSION FILM CAMP**

For the third time, Solano County Office of Education (SCOE) partnered with North Bay Regional Center to bring Inclusion Film Camp to young adults with disabilities at no cost to any student. This year, camp was held at the beautiful Touro University campus on Mare Island.

The camp uses filmmaking as a platform to develop employability, social and independent living skills by using improv techniques, positive role modeling and behavioral support. Additionally, the camp introduces participants to opportunities available in the film and media industry by taking them through a step-by-step process of filmmaking that includes pre- and post-production strategies including acting, design, writing, camera operations and editing. This is truly a unique experience. Participants collaborate to develop short films and work



alongside industry professionals to bring their ideas to life. Filmmaking is an effective platform for working with individuals of all abilities, as it incorporates many different learning styles, interests and talents.

The two-week film camp is followed by a red-carpet film premiere event celebrating neurodiversity with family, friends, employers and community members. The young adults demonstrate their abilities and creativity through a public screening of the short films

they create during film camp.

When back at school and attending SCOE's adult programs, students are given the opportunity to participate in paid work experience at businesses throughout Solano County. Working with local businesses, students demonstrate their abilities to be effective, loyal workers. The partnership that SCOE has developed with businesses allows for open communication and feedback to ensure students are being developed to their full potential. Many students are hired on by these businesses after the SCOE paid work experience ends. The work experience program is truly a win for the students and local businesses.

If you are interested in being a work site for the SCOE work experience program, reach out to Kesha Lovett, llovet@solanocoe.net, 707-399-4884. SCOE carries Worker's Compensation Insurance on all students participating in a SCOE paid work experience. ♦

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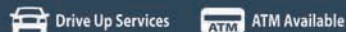
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The Anselmo family passion for winemaking leads to BackRoad Vines, Village 360

It takes a village, or so they say . . . well that's exactly what the Anselmo family believes. With a successful family construction business in hand, the Anselmos decided in the 11th hour, aka 2012, to try their hand at wine making.

With a full village to help (their children) they set sail for an adventure of a lifetime.

Their wine was acknowledged by friends and family as pretty darn good for someone with no training, just a passion to do the best at whatever they attempted.

The accolades will have to go to Jeff Anselmo with his role in this. His passion and drive to challenge himself shows in his finished product, Back-Road Vines Wines.

When they decided to open a tasting room in an old, leased farmhouse, the family was ecstatic to be able to share their product with the public. But soon the disappointment of not being permitted to serve food



could do a wine and food pairing or celebrate a milestone.

A comfortable place to spotlight their hand-crafted wine, BackRoad Vines, and so much more, all while keeping the relaxed, reflective, old-school ways they stand

by.

The name Village represents their family and friends that helped them reach their goals. 360 encompasses every experience they've had and experiences that are yet to come.

Village 360 is meant to be that place for others, to make their circle of friends and experiences.

The Anselmos ask everyone to celebrate life and take time to smell the roses (which are planted around the perimeter of the facility).

Like every passionate business and person, Village 360's story of how it came to be goes deeper than the eye can see.

They encourage everyone to take a step back, enjoy the views and start making their own story. ♦

put a damper on their adventure. So, they looked for a place of their own to build a tasting room with a commercial kitchen.

As luck would have it, the adjacent property became available and then the new story begins.

With a belief that wine should be served with food, the Anselmos started planning their dream tasting room.

One idea led to another, and Village 360 was born. A place for the community that was missing in the valley. Somewhere people could grab a cup of coffee, a glass of their wine or a simple bite to eat. A place where "rushing around" doesn't exist, a place to sit back and take a minute to just be. One



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Fairfield and Suisun Travis Political Action Committee CANDIDATE FORUM

The PAC is made up of Chamber members that aid the effectiveness of the legislative program of the Fairfield-Suisun Chamber of Commerce by supporting the nomination or election of designated individuals to federal, state, county, or local public office and/or the passage or defeat of propositions, referendums, amendments or initiatives. The PAC also works to preserve and promote good government and to encourage and facilitate participation by local business and professional people in politics and government.

To give Chamber members the opportunity to hear from local candidates on issues impacting Fairfield and Suisun City, the PAC held a candidate forum with questions that truly got to those issues. PAC felt that protecting Travis Air Force Base, crime, homelessness and the economy are top concerns to local businesses and consumers. The candidate forum was carried out over two consecutive evenings at the Fairfield City Council Chamber and was live-streamed through Zoom and also open to the public.

The first evening consisted of candidates running for County Board of Supervisor, Suisun City Mayor and Suisun City Councilmember. Candidates were dealt a tough, pointed question that got to the heart of protecting Travis Air Force Base. Given that the Suisun City Council voted to conduct a Fiscal Impact Analysis on the proposed development of two logistic centers, one of the centers is at the southeast corner of Petersen Road and Walters Road and totals 2.1 million square feet of

THE FAIRFIELD-SUISUN CHAMBER OF COMMERCE HAS ENDORSED THESE CANDIDATES

Board of Supervisor - District 3: Chuck Timm

Suisun City Mayor: Alma Hernandez

Suisun City Councilmembers: Jenalee Dawson, Charles H. Lee Jr.

Fairfield Mayor: Harry Price

Fairfield Councilmember - District 1: George Kennedy

Fairfield Councilmember - District 3: Doug Carr

Fairfield Councilmember - District 5: Doriss Panduro

warehouse uses on approximately 120 acres, that could cause encroachment issues for Travis Air Force Base, County Board of Supervisor candidates and Suisun City Mayor and City Councilmember candidates were all asked: What is your stance on the development being proposed? What would you do to make sure this project or others does not harm the future of Travis AFB? Current Suisun City councilmember and Supervisor candidate, Wanda Williams, voted for the Fiscal Impact Analysis and defended her vote by stating it was a just a fiscal analysis and would not vote for a project to go all the way through if it would harm Travis. Current Fairfield City Councilmember and Supervisor candidate, Chuck Timm, stated that Travis is critical to Northern California and would not do anything that would harm the mission of Travis Air Force Base. Other candidates also recognized the importance of Travis Air Force Base to Suisun City and Solano County overall with varying answers that demonstrated their level of commitment. Other questions that provided answers that demonstrated each candidate's understanding of and

personal critical analysis had to do with the homelessness crisis in Suisun City and the high inflation rate. The entire candidate forum can be seen at <https://www.youtube.com/watch?v=hQIVbE-qsKk&t=2483s>.

The second evening consisted of candidates running for Fairfield Mayor and Fairfield Councilmember. Mayor Harry Price stood out speaking for a new joint City/County agency to provide adequate services to reduce homelessness. Current Councilmember and Mayor candidate Catherine Moy did not endorse any solutions going forward. She also stated many of the problematic issues were national and out of our control. The Fairfield City Councilmember candidates were also given an opportunity to demonstrate their level of understanding of issues and some had well thought out answers to issues affecting local businesses. Current Councilmember Doriss Panduro stood out with her current level of involvement in addressing issues and strategies going forward. The entire candidate forum can be seen at <https://www.youtube.com/watch?v=0w47JiL-VDk&t=3883s>. ♦

Employers, employees need child care



Solano Family Services

Have you ever received a call from one of your employees right before their shift, telling you that they were not able to make it to work because their child care fell through, or that their child care provider is sick? Maybe you have been in that same situation as a parent, scrambling to make last-minute child care arrangements. Child care is a major economic driver of every community and the past two-plus years of the Covid pandemic have clearly shown this to be true. Parents are better workers and miss less work when they know their children are safe and well taken care of. Children who attend preschool have a higher graduation rate and employment success. Employers have a stronger and more consistent workforce when their employees have quality child care.

Solano Family & Children's Services (SFCS) has been helping Solano County families and employers with child care resources and supports since 1978. SFCS is a nonprofit Child Care Resource & Referral Agency funded by the California Department of Social Services-Child Care & Development Division, First 5 Solano, and the U.S. Department of Agriculture.

Our mission is to "create connections for families and child care providers to support the healthy development of children for a thriving community."

Personalized child care provider list for you and your employees

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continuing to work on improving our quality of life, to have a thriving business community, to strengthen community engagement, and to build a city we are proud to call home. I believe in the vibrant future we will build together. I would be honored to continue to work towards that vision by having you vote for me as your next Mayor on November 8th.

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*Paid for by Alma Hernandez for Suisun City Mayor 2022 FPPC#1446330

community

needs and requirements. A tailored list is provided over the phone or by email. We also provide one-on-one support for families with high-priority needs (children with special needs, infants, toddlers, or other needs making it difficult to find care). Last year, SFCS helped more than 1,600 families find child care placements that best suited their individual needs. SFCS also provides referrals to resources such as basic needs, food banks, housing and other community services through the Help Me Grow Solano program.

Start your own business from home as a licensed child care provider

SFCS's Child Care Initiative Project (CCIP) supports individuals who would like to start a family child care home, and for those who already own a child care business. This

program offers step-by-step support with a series of training sessions. In addition to this program, the agency provides a variety of other resources and supports for child care providers such as technical assistance, a lending library, provider engagement opportunities, training and development workshops, and financial support through the Child and Adult Care Food Program (CACFP). Licensed child care providers are needed in Solano County. Now, more than ever before, is the best time to start your own business. Contact Joy Gamble, our Early Education Specialist, to learn more about CCIP at JGamble@solanofamily.org or 707-864-4615.

Are you an employer or an employee who needs help to pay for child care?

Solano Family & Children's Services may be able to help. We have

funding to serve many more eligible families on our Subsidy Program than ever before and encourage all Solano County families to submit an application online at <http://solano.thecel.net>.

SFCS is currently hiring for various positions

SFCS is looking for additional team members who are interested in working in an environment that can make a positive impact in the community by building relationships with families and child care providers. You can view our current openings at solanofamily.org or email Human Resources Manager, Kay Parkham, at KParkham@solanofamily.org with any questions regarding the current openings or about the application process.

We look forward to hearing from you soon. ♦



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- Housekeeping
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DAILY REPUBLIC Readers' Choice 2022

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NorthBay uses contest to connect with community

NorthBay's "name the robot" contest encourages the public and staff to suggest a name for the Auris Health Monarch Platform. The winner of the contest will be announced in December and will receive a \$50 Amazon gift card.



NorthBay Health is using a fun way to educate the community about its latest state-of-the-art advanced medical offering: a robot that can detect small, hard-to-reach nodules in the periphery of the lung. The public and staff members alike are asked to suggest a name for the Auris Health Monarch™ Platform.

It comes in two pieces, an R2-D2 lookalike with arms that move and wheels to get around in the operating room; and a vertical console with a high-definition screen on the top and a controller that looks like the physician is about to play a video game.

It's no game, though. It's the most advanced technology for detecting lung cancer in high-risk patients.

The Monarch system's robotic technology is designed to give earlier and more accurate diagnosis of small and hard-to-reach nodules in the periphery of the lung. It integrates the latest advancements in robotics, software, data science and endoscopy.

NorthBay Health Medical Center is among the first hospitals in the United States to use the

platform for robotic-guided bronchoscopies and is the only facility in Solano County offering the procedure.

NorthBay Pulmonologist Karan Julka, M.D., happily agreed to be one of the judges for the contest and is thrilled to have the Monarch platform available for patients.

"This technology is an exciting advancement in care available at NorthBay," he said. "With this system, we can see and biopsy remote parts of the lung that were previously inaccessible."

Lung cancer is the leading cause of cancer deaths worldwide, he noted, in part because it has no symptoms in its early stages. "Because the Monarch platform provides improved reach, vision and control for bronchoscopic procedures, it holds potential to help us to make a diagnosis earlier," Dr. Julka said.

NorthBay's "name the robot" contest encourages the public and staff to email name suggestions by Nov. 4 to Robin.Miller@NorthBay.org. The winner of the contest will be announced in December and will receive a \$50 Amazon gift card. (Limit 1 entry per person). ♦



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